



## CONCRETE SURCHARGE SCHEDULE

**CAIRNS ORDERS Phone: (07) 4047 8300**  
**MALANDA ORDERS Phone: (07) 4047 8300**

Item	Description	Charge	Minimum
<b>Fuel Surcharge</b>	Surcharge for fuel and related costs	Rate as published from time to time at www.pnq.com.au	
<b>Waiting Time</b>	Applies after 45 minutes on site (calculated by the arrive site and leave site times)	\$3.30/minute	
<b>Out of Hours (Applies to Loading Time at the Plant)</b>	Normal working hours		
	Mon-Fri 6:00am - 5:00pm	N/A	4.0m <sup>3</sup>
	Mon-Fri 4:00am - 6:00am	\$15/m <sup>3</sup>	4.0m <sup>3</sup>
	Mon-Fri Night Works 5:00pm - 4:00am	\$55/m <sup>3</sup>	4.0m <sup>3</sup>
	Saturday morning 4:00am - 12 noon	\$15/m <sup>3</sup>	4.0m <sup>3</sup>
	Saturday afternoon 12 noon - 6:00pm	\$55/m <sup>3</sup>	4.0m <sup>3</sup>
	Saturday night, Sunday 6:00pm - 4:00am	\$90/m <sup>3</sup>	4.0m <sup>3</sup>
	Public holidays		
	Plant Opening Fee (Minimum 36 hours noticed required)	\$2,250/Plant	20m <sup>3</sup> or more
		\$2,750/Plant	20m <sup>3</sup> or less
<b>Minimum Cartage Maxi Truck</b>	Applies to all loads less than 4.0/m <sup>3</sup> on maxi trucks	\$50.00 undelivered m <sup>3</sup> (or part thereof) less than 4.0m <sup>3</sup>	
	For loads less than 4.0/m <sup>3</sup> delivered outside nominated town area (This charge is in addition to the Distance charge below)	\$2.20/m <sup>3</sup> /km	
<b>Distance Cartage</b>	Applies to all deliveries outside nominated town distance from plant of 26 kilometres (Maxi Trucks) Nominated local delivery area is specified as Trinity Beach to Gordonvale township	\$2.20/ m <sup>3</sup> /km	4.0 m <sup>3</sup>
<b>Truck Standby</b>	1 <sup>st</sup> hour free – payable after 1 hour standby	\$200.00/hour/ truck	Minimum 4 hr
		Pro Rata	

Please note that all rates are excluding GST

Valid from 01.04.2026

Expires on 30.06.2026\*

\*Subject to earlier change by notice



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Item	Description	Charge	Minimum
<b>Return Product Fee</b>	Applies to any unused concrete returned from site. On all occasion, customers will be given the choice of taking excess on their site, or have it returned to Pioneer North Queensland for disposal at the following costs	\$125.00	0.4m <sup>3</sup> - 1.0m <sup>3</sup>
		\$275.00	1.1m <sup>3</sup> - 2.0m <sup>3</sup>
		\$550.00	2.1m <sup>3</sup> - 3.0m <sup>3</sup>
		\$825.00	3.1m <sup>3</sup> - 4.0m <sup>3</sup>
		\$1,100.00	4.1m <sup>3</sup> - 5.0m <sup>3</sup>
		\$1,375.00	5.1m <sup>3</sup> - 6.0m <sup>3</sup>
		\$1,650.00	6.1m <sup>3</sup> - 7.0m <sup>3</sup>
		\$1,925.00	7.1m <sup>3</sup> - 8.0m <sup>3</sup>
		\$2,200.00	8.1m <sup>3</sup> - 9.0m <sup>3</sup>
<b>Small Aggregate</b>	Applies to 10mm and 7mm mixes	\$14.00	
	Other size aggregates	POA	
<b>Waterproof Concrete</b>	Pioneer North Queensland does not guarantee waterproof concrete or impermeability of concrete, or any resultant structure when a specification calls for the inclusion into a mix of a permeability reducing admixture or waterproof admixture treated concrete.		
<b>Slump Modification</b>	Deviation from standard 100mm slump	\$5.00	per/ 20mm or part there of
<b>Reduced Line Mixes</b>	N Class mixes up to 32MPa with 100mm slump	\$10.00/m <sup>3</sup>	
<b>Retarder</b>	Extra Fast Set	\$6.00/m <sup>3</sup>	
	Extra Slow Set	\$6.00/m <sup>3</sup>	
<b>Exposed Aggregate Concrete</b>	<p>The pumpability of Exposed Aggregate Concrete is not guaranteed and we recommend that alternate methods of placement be used (e.g. Crane and Kibble).</p> <p>The raw materials used in the Exposed Aggregate Concrete range, are products of nature and therefore subject to variation in consistency, appearance, quality and texture. Any samples shown in brochures or at displays are indicative and illustrative only of the type of finish expected.</p> <p>No guarantee of the products colour or textured finish is given or implied. Aggregates may also contain natural impurities such as ironstone, which may cause rust staining. To reduce the impact of these variations we recommend this product be sealed.</p>		
<b>Coloured</b>	For Quality Assurance purposes, Coloured Concrete or concrete containing colour oxides will only be batched and sold in whole cubic metre lots.		

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**MALANDA ORDERS Phone: (07) 4047 8300**

Item	Description	Charge	Minimum
<b>Contract Documents</b>	PNQ reserves the right to negotiate all conditions contained in any contract/ agreement documentation and until such negotiations have taken place PNQ Terms and Conditions of Sales, which have been included with this submission, will take precedence.		
<b>Temperature Control</b>	Applies to temperature controlled mixes Compliance with any temperature specifications is excluded.	POA	
<b>Testing Weekday</b>	Cast, cure, crush & report Monday to Friday between 6:00am - 5:00pm	\$100.00 Cylinder	3 Cylinders
<b>Testing Other</b>	Shrinkage, flexure, slump test only, extra cylinders	POA	
<b>Product Quality</b>	The concrete will be supplied to the agreed mix design. Whilst all due care and attention will be taken in supplying a quality product we have no control over the use of our product by the placing of the contractor and therefore no liability or responsibility will be accepted by Pioneer North Queensland with regard to the quality of the placed and finished concrete including, but not limited to, problems with delamination, ducting, honeycombing, colour, or the attaining of levels.		
<b>Specifications</b>	Unless otherwise stated the above prices are based on the use of materials that meet the standards set within the current revision of AS1379. If materials other than these are required or specified, please ask us to quote.		
<b>Order cancellation</b>	Applies when a pour under 50 m <sup>3</sup> is cancelled before 8:00am one business day prior to the pour.		\$2,000 per event
	Applies when a pour greater than 50 m <sup>3</sup> + is cancelled after 8:00am one business day prior to the pour.		\$4,000 per event
<b>Administration Fee</b>	Replacement invoices or delivery docketts	\$7.00/Copy	
<b>Trading Terms</b>	Strictly 30 days to account customers Cash Sale – payment required prior to delivery Credit accounts – within any credit period granted in writing by PNQ All rates are exclusive of GST		

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**CAIRNS ORDERS Phone: (07) 4047 8300**  
**MALANDA ORDERS Phone: (07) 4047 8300**

Item	Description	Charge	Minimum
<b>Credit Card Payments</b>	PNQ has the option for account customers to pay their invoices via credit card. This payment method will attract a surcharge of 1.0% for MasterCard and Visa and 2.04% for AMEX.		
<b>Plant Delay Fees</b>	Delays to the PNQ production process due to: 1. Changes to the agreed starting time; 2. Changes to the agreed consumption rate	PNQ reserves the right to recover costs up to \$15,000 per hour	

NOTE: "We may increase our rates at any time to reflect costs incurred due to a carbon emissions scheme (or other regulation of greenhouse gas emissions), including costs passed on by our cement suppliers."

### Product Testing

- Please note testing may be sub contracted. The ordering of testing by the customer is taken as approval to use alternative NATA approved contractors.

Please note, all services charges and testing charges will be applied over and above rates charged for concrete.

\*All charges are subjective to change at any time with 30 days notice with exceptions of the Fuel Surcharge, which can be varied at any time on 7 days notice.

For explanation of Surcharges – please contact your Pioneer North Queensland representative.

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## CONCRETE TESTING CHARGES

### Cairns Region North Queensland

Phone: (07) 4047 8300

#### STANDARD TESTING

Monday to Friday 6:00am to 5:00pm

	BILLING UNIT	CHARGE All rates are exclusive of GST
<b>Standard Compression Test</b> - 100mm cylinders (minimum of 3) Cast, slump, cure, crush & report	per test	\$300
<b>Extra Compression Test</b> - 100mm cylinders Cast, slump, cure, crush & report	per cylinder	\$100
<b>Sulphur Capping</b>	per cylinder	\$5
<b>Slump Test Only</b>	each	\$100
<b>Extra Slump Test</b>	each	\$25
<b>Standard shrinkage testing</b> (3 x 75mm beams) with NATA certificate	per test	\$600
<b>Shrinkage - Sample Only</b> (minimum of 3 specimens)	per specimen	\$50
<b>Standard Flexure Testing</b> (3 x beams) with NATA certificate	per test	\$600
<b>Flexure Test – Sample Only</b> (minimum of 3 specimens)	per specimen	\$100
<b>Crush and Report Only</b> (cylinders must be delivered to the lab)	per cylinder	\$50

#### ADDITIONAL TESTING AND OTHER ITEMS

Monday to Friday 6:00am to 5:00pm

<b>Air Content</b>	each	\$150
<b>Grout test - (75mm cubes minimum of 3)</b>	per test	\$150
<b>Extra Grout Cube</b>	per test	\$50
<b>Bleeding of Concrete</b>	per test	\$150

For other test types and charges, please contact your Pioneer North Queensland representative.

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## CONCRETE TESTING CHARGES

ADDITIONAL CHARGES In addition to the above rates	BILLING UNIT	CHARGE All rates are exclusive of GST
<b>Testing Surcharge Weekday testing 5.00pm - 6.00am</b> (in addition to the standard testing charges) (minimum of 4 hours)	per cylinder	\$20
	per hour	\$50
<b>Saturday 6.00am - 2.00pm</b> (in addition to the standard testing charges)	per cylinder	\$30
<b>Saturday 2.00pm to Monday 6.00am</b> (in addition to the standard testing charges) (minimum of 4 hours)	per cylinder	\$30
	per hour	\$50
<b>Public holidays are treated as a Sunday</b> (in addition to the standard testing charges) (minimum of 24hrs notice booking time).	per cylinder	\$30
	per hour	\$50
<b>Technician Stand By Rate</b>	per hour	\$95
<b>Technician Travel Rate</b>	per hour	\$85

Please Note: Minimum 24 hours notice to book testing and any changes to orders within that time will be subject to availability.

Any testing required over and above normal Project Assessment for compression should be advised at time of booking.

For other test types and charges, please contact your Pioneer North Queensland representative.

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## QUARRY SURCHARGE SCHEDULE

### EDMONTON, INNISFAIL & BARRON SANDS ORDERS

Phone: (07) 4047 8300

<b>Washed Material:</b>	Add \$1.80/ Tonne to above price per tonne	
<b>Washout Fee:</b>	Orders less than 100T of Cement Treated Material	\$200/per event
<b>Delivery:</b>	Delivery of quarry material will be delivered by Truck & Dog into stockpile between Monday – Friday 7:00am to 5:00pm. Saturday opening fees apply POA. Additional surcharges which may apply: 1. Saturday Surcharge \$5.00/Tonne for any material supplied on Saturday 2. Extra charge per tonne for all deliveries requested in Body Truck 3. Minimum cartage for 10 tonne applies to small deliveries 4. Waiting time applies after 15 minutes on site - Truck & Dog \$180 per hour (or part thereof) - Body Truck \$150 per hour (or part thereof)	
<b>Testing:</b>	Testing on the project will be conducted in accordance with our Quality Manual and Procedures.	
<b>Method of Measure:</b>	Computerised weighbridge/ scales in tonnes for quarry and sand material.	
<b>Method of Payment:</b>	Payment as per prices and surcharges quoted above and in accordance with Pioneer North Queensland Pty Ltd trading terms and conditions of sale as shown on delivery dockets.	
<b>Rise and Fall:</b>	To apply	
<b>Administration Fee</b>	Replacement invoices or delivery dockets	\$7.00/Copy

Please note that all rates are excluding GST  
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## QUARRY SURCHARGE SCHEDULE

### EDMONTON, INNISFAIL & BARRON SANDS ORDERS

Phone: (07) 4047 8300

<b>Trading Terms:</b>	Strictly 30 days to account customers Cash Sale – payment required prior to delivery Credit accounts – within any credit period granted in writing by PNQ All rates are exclusive of GST
<b>Credit Card Payments</b>	PNQ has the option for account customers to pay their invoices via credit card. This payment method will attract a surcharge of 1.0% for MasterCard and Visa and 2.04% for AMEX.
<b>Plant Delay Fees:</b>	Delays to the PNQ production process due to: 1. Changes to the agreed starting time; 2. Changes to the agreed consumption rate PNQ reserves the right to recover costs up to \$2,000 per hour

NOTE: "We may increase our rates at any time to reflect costs incurred due to a carbon emissions scheme (or other regulation of greenhouse gas emissions), including costs passed on by our cement suppliers."

The above prices will be cancelled, unless acceptance is agreed in writing within 30 days.

To accept this offer, this quotation must be signed and a copy returned to Pioneer North Queensland Pty Ltd. Alternatively, any deliveries made against this quotation will be deemed to be acceptance.

\*\*All charges are subject to change at any time 30 days' with notice with the exception of the Fuel Surcharge, which can be varied at any time on 7 days' notice.

For explanation of Surcharges – please contact your Pioneer North Queensland representative.

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Pioneer North Queensland Pty Ltd

**AGGREGATE CARTAGE RATES FOR:**

Edmonton Quarry  
 Innisfail Quarry  
 Barron Sands  
 Tablelands Fine Sands

**RATES EFFECTIVE as at 1 April 2026**

Below cartage rates charged per tonne  
 Km's are calculated by the inbuilt truck GPS from PNQ quarry to customer site  
 Km's are rounded up to the nearest whole km.  
 Rock products larger than 300mm are to be carted in Rock Trucks.  
 Cartage rates will be applied over and above rates charged for aggregate product  
 All prices are exclusive of GST

KMs	Body Truck	Truck & Dog	Rock Trucks	KMs	Body Truck	Truck & Dog	Rock Trucks
1- 5	9.97	6.37	10.58	33	15.63	10.65	18.74
6	10.19	6.53	10.89	34	15.82	10.79	19.00
7	10.40	6.70	11.20	35	16.00	10.93	19.27
8	10.62	6.86	11.51	36	16.19	11.07	19.54
9	10.84	7.02	11.82	37	16.37	11.22	19.81
10	11.06	7.18	12.13	38	16.55	11.36	20.08
11	11.27	7.35	12.44	39	16.74	11.50	20.35
12	11.49	7.51	12.75	40	16.92	11.64	20.62
13	11.71	7.67	13.06	41	17.11	11.78	20.89
14	11.93	7.84	13.37	42	17.29	11.92	21.16
15	12.14	8.00	13.69	43	17.48	12.06	21.43
16	12.36	8.16	14.00	44	17.66	12.20	21.70
17	12.58	8.33	14.31	45	17.85	12.35	21.97
18	12.80	8.49	14.62	46	18.03	12.49	22.23
19	13.01	8.65	14.93	47	18.22	12.63	22.50
20	13.23	8.81	15.24	48	18.40	12.77	22.77
21	13.41	8.96	15.51	49	18.59	12.91	23.04
22	13.60	9.10	15.78	50	18.77	13.05	23.31
23	13.78	9.24	16.04	51	18.96	13.19	23.58
24	13.97	9.38	16.31	52	19.14	13.33	23.85
25	14.15	9.52	16.58	53	19.33	13.47	24.12
26	14.34	9.66	16.85	54	19.51	13.62	24.39
27	14.52	9.80	17.12	55	19.69	13.76	24.66
28	14.71	9.94	17.39	56	19.88	13.90	24.93
29	14.89	10.09	17.66	57	20.06	14.04	25.19
30	15.08	10.23	17.93	58	20.25	14.18	25.46
31	15.26	10.37	18.20	59	20.43	14.32	25.73
32	15.45	10.51	18.47	60	20.62	14.46	26.00

For information on deliveries over 61kms please refer your PNQ representative

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